Podcast Episode 25: Greg Cathcart on the Benefits of End-to-End Supply Chain Collaboration



Key Takeaways

- Insurance companies are increasingly requesting supply chain and dispenser-level business improvements designed to ensure the safety and authenticity of medicines given to their insured patients.
- The “walls” that have traditionally prevented closer collaboration between end-to-end supply chain partners are slowly beginning to come down.

Greater collaboration between pharma companies and their end-to-end supply chain partners can lead to **improved patient outcomes**, greater resiliency, as well as significant business opportunities. In this episode of The Agile Supply Chain Podcast, Greg Cathcart, founder and CEO of Excellis Health Solutions, explains that if we collaborate better, “we can do better.”

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