

Solving Saleable Returns: Critical Steps Toward Meeting the Deadline

When the DSCSA saleable returns verification requirement goes into effect in November 2019, wholesalers will be required to verify any returned product that they intend to re-distribute—triggering a dramatic increase in verification requests to manufacturers. With 60 million returns each year and billions of dollars in annual revenue at stake, manufacturers and wholesalers have only months to implement and test a high-speed, high-capacity verification solution with their direct—and indirect—trading partners.

Yet there is still a lot of confusion about the law, who is affected, and how the industry is aligning around a solution. Do you need a Verification Router Service (VRS)? What is EPCIS? What if you don't accept saleable returns? In this webinar series, TraceLink experts will guide you through the maze of saleable returns and product verification: from requirements, roles, and responsibilities to the critical business and technology decisions you need to make to be ready by November 2019.

Webinar 1: Saleable Returns: DSCSA and Trade Partner Requirements Explained

On-Demand Webinar: Watch Now

Did you know that DSCSA requires all manufacturers to respond to verify

© TraceLink Inc. 2009 - 2025 All Rights Reserved

products—even if they don't accept saleable returns? In this webinar, TraceLink experts will dispel confusion around regulatory requirements for manufacturers and wholesale distributors; help you navigate the expectations the "Big 3" wholesalers have for their suppliers; explain the critical role of master data; and guide you through the timeline of preparatory steps companies should take to meet the November 2019 deadline.

Webinar 2: Choosing a Saleable Returns Solution: A Checklist for the 2019 Deadline

On-Demand Webinar: Watch Now

Underestimating the challenge of saleable returns verification can have long-term consequences for your business. This webinar will help you understand what capabilities you'll need to consider when implementing your saleable returns solution, and the importance of proven performance, security, and interoperability.

Webinar 3: Saleable Returns: A Roadmap to Your VRS Solution

On-Demand Webinar: Watch Now

A Verification Router Service (VRS) is a critical part of the industry-wide initiative for meeting the 2019 Saleable Returns Verification deadline. This webinar will help you learn the decision criteria you need for selecting a comprehensive saleable returns solution.

Webinar 4: DSCSA Saleable Returns 2019: Is the Industry Ready for the November Deadline?

On-Demand Webinar: Watch Now

Understand the risks of non-compliance, from product manufacturing to patient

© TraceLink Inc. 2009 - 2025 All Rights Reserved

access, and the advantage of TraceLink's secure, authorized connections to direct and indirect trading partners. Senior TraceLink product managers will provide clear guidance on workflows, reporting, and solution implementation—and how to move your company forward, now.

Featured WebinarsProduct Information ManagerDSCSA for ManufacturersRegulatory/ComplianceUnited States
Contact Us
Learn more about DSCSA compliance solutions from TraceLink.
CONTACT US
Contact Us
Learn more about DSCSA compliance solutions from TraceLink.

Thank you for contacting us; we'll be in touch shortly.

Related Content

TraceLink Announces Availability of End-to-End DSCSA Saleable Returns Verification Solution for Pharmaceutical Manufacturers and Wholesale Distributors

TraceLink announced availability of its end-to-end saleable returns verification solution for pharmaceutical manufacturers and wholesale distributors, including a verification router service (VRS) and master data sharing capabilities built on its new Product Information Manager network application, as well as Edge functionality for processing saleable returns.
View More

© TraceLink Inc. 2009 - 2025 All Rights Reserved



Saleable Returns Briefing: Who is Affected?

Get the latest on the DSCSA saleable returns verification requirements and deadlines in 12 minutes.

View More

© TraceLink Inc. 2009 - 2025 All Rights Reserved



Mutual Drug Q&A: Understanding Saleable Returns and Verification

Wholesale distributor Mutual Drug is getting ready for the DSCSA saleable returns verification requirement. Read how in this Q&A.

View More

© TraceLink Inc. 2009 - 2025 All Rights Reserved