RESOURCES

94% Recommend Product Track with End-to-End Administration Services



A year-end survey of TraceLink customers who take advantage of Product Track with End-to-End Administration Services for lot-level compliance showed an extraordinarily high degree of satisfaction with the service and support TraceLink provides. By relying on TraceLink to take daily DSCSA tasks off their plates, these customers continue to realize real time and cost savings—nearly 1 in 5 customers saved more than 6 hours per week on paper-based documentation tasks—while reducing the risk of compliance errors and enabling staff to focus on better patient care.

TraceLink polled 174 healthcare systems using Product Track with End-to-End Administration Services during the second half of 2017:

- 94% of respondents answered “yes” when asked if they would recommend the service, citing the hours of staff time saved:
  - 18% saved more than 6 hours per week
  - 25% saved between 3 to 6 hours per week
  - 57% saved up to 3 hours per week
- In addition, nearly 75% of companies who would recommend the service rated the service as “Excellent” (5 stars) or “Very Good” (4 stars)

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Calculating annual savings: paper-to-digital conversion

Using typical customer processing rates, TraceLink can estimate projected quarterly and annual reductions in the time staff spends on DSCSA compliance tasks. For a company that processes an average of 300 Advance Shipping Notices (ASNs) each month at a rate of 10 ASNs per hour, taking advantage of TraceLink End-to-End Administration Services for paper-to-digital conversion could save $1,350.00 per quarter—or $5,400.00 per year—based on an hourly rate of $15.00 per hour.

#	#
ASNs per month	300
ASNs per hour at 6 minutes per ASN	10
Hours per month processing ASNs	30
Hourly rate	$15/hour
Quarterly/annual savings	$1,350/$5,400

The most cost-effective DSCSA healthcare solution

Companies that rely on paper documentation and their own staff to meet lot-level compliance requirements are not only incurring additional overhead, they may not be able to respond quickly to an FDA or state audit or to track and manage exceptions efficiently. As an alternative to manual processes, Product Track with End-to-End Administration Services from TraceLink is used by more than 4,000 US hospital and pharmacy locations to connect to thousands of prescription drug suppliers and process DSCSA compliance information.

Every Product Track subscription includes End-to-End Administration Services at no additional cost, providing a team of TraceLink DSCSA compliance experts to manage product, partner and company master data, exceptions, paper-to-digital processing, and continuous quality control checks.

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