NEWSROOM



TraceLink Accelerates DSCSA 2023 Customer Readiness, Supply Chain Digitalization, and Drug Shortage Predictability in Second Quarter of 2023

*As the industry prepares for DSCSA 2023 regulations, **greater than 50%** of Marketing Authorization Holders (MAHs) manufacturing product for the U.S. market are now EPCIS-enabled through the TraceLink's B2N Integrate-Once™ Network.*

Boston, Mass. (July 27, 2023) – TraceLink Inc., the leading digital network platform company enabling end-to-end product orchestration by connecting more than 290,000 healthcare and life sciences entities through its B2N Integrate-Once™ network, today announced significant business growth and rapidly accelerating network adoption. With the looming **Drug Supply Chain Security Act (DSCSA) compliance** deadline on November 27, 2023, pharmaceutical supply chain companies continue to expand digital network connections on the TraceLink network to improve supply chain performance and leverage the extensive serialization and track-and-trace network foundation to tackle the ongoing challenges of drug shortages.

Key highlights of the quarter include:

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- 43 new customer accounts and 90 new customer projects initiated for DSCSA compliance.
- 3,115 network links created across 504 companies on the TraceLink network.
- Protected 100,000 patients from drug shortages and saved pharmacies millions of dollars in revenue by predicting shortages in advance with **Product Availability Intelligence solution**.
- Surpassed one billion DSCSA Transaction Histories processed on the TraceLink network.
- Surpassed one million DSCSA-compliant EPCIS transactions exchanged between trading partners on the TraceLink network.
- Launched the **Multienterprise Information Network Tower (MINT) solution** to power end-to-end, real-time supply chain visibility and multienterprise process collaboration.
- Launched **Supply Chain Work Management** for Compliance Exceptions to provide an automated and efficient solution to manage and reconcile DSCSA and other compliance exceptions between trade partners.
- Hosted more than 200 healthcare and life sciences industry professionals from over 75 companies at 30+ sessions at **FutureLink** 2023. The TraceLink conference focused on DSCSA 2023 readiness plans, emerging opportunities to address drug shortages by leveraging AI with supply chain data, and building a foundation for supply chain digitalization to drive better end-to-end visibility, collaboration, and intelligence.

Speaking about why **Sentara Health chose TraceLink as their DSCSA compliance partner**, Tyler Martinson, Pharmacy Manager at Sentara Health, had this to say: “TraceLink was vital to this role, their support, both their IT and just their knowledge of the law. Laws change and rules keep coming out and it was very helpful to have someone who was really focused on that to help explain to us what was coming down the road and what we should be aiming towards.”

TraceLink continues its 10+ year investment in helping companies across the

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pharmaceutical and healthcare supply chain—from pharmaceutical manufacturer to healthcare provider and retail pharmacy—meet the complex unit-level traceability, verification, and other requirements of track-and-trace regulations like DSCSA while helping those companies improve the predictability, agility, and performance of their supply chain operations. Leveraging the interoperable TraceLink network spanning over 120 countries and over 290,000 authenticated pharmaceutical manufacturers, distributors, retail pharmacies, and healthcare providers, TraceLink has enabled over 15,000 live serialization connections, manages over 41 billion serialized products on its network, processes over 50K ASNs a month, and has saved the pharmaceutical industry more than $4.7B in unnecessary point-to-point integration costs by exchanging critical business transactions on the TraceLink network.

To talk with TraceLink experts about our unique approach towards helping companies across the pharmaceutical and healthcare supply chain ensure global compliance with track and trace regulations while laying the foundation for end-to-end product orchestration and unsurpassed supply chain performance, please visit **tracelink.com**.

About TraceLink

TraceLink is the pharmaceutical and life sciences industry's leading provider of supply chain digitalization through end-to-end product orchestration on the OPUS digital network platform. With more than 290,000 network members, OPUS connects people, processes, systems, and enterprises into a collective information network for intelligent business execution. TraceLink serialization, global track-and-trace compliance, end-to-end supply chain visibility, and real-time supply chain collaboration solutions empower customers to achieve massive scalability, maintain continuous compliance, and ensure supply through a single connection to our B2N Integrate-Once™ network. TraceLink customers serialize more than one billion units per month across 15,000 connections and process over 50K ASNs a

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month over our network.

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TraceLink and PharmaLink Partner to Simplify DSCSA Compliance for Pharmacies, Hospitals, and Healthcare Providers

The partnership will help retail pharmacy chains, independent pharmacies, and healthcare providers accelerate and simplify their preparation for U.S. Drug Supply Chain Security Act (DSCSA) deadlines in November 2023.
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Pharmaceutical Industry Leaders Accelerate DSCSA Compliance, Lay Foundation for End-to-End Supply Chain Visibility at FutureLink 2023

FutureLink attendees collaborated with peers from across the industry to meet DSCSA deadlines, tackle drug shortages, and advance end-to-end-supply chain visibility.
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TraceLink Announces Appointment of George Llado, former Pharmaceutical CIO, to Board of Directors

The former executive brings leading industry experience at multiple pharma companies where he successfully developed and implemented innovative technologies.
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