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A Strategic Logistics and Distribution Foundation for Compliance, Customer Service, and Business Growth



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## A Strategic Logistics and Distribution Foundation for Compliance, Customer Service, and Business Growth

At FutureLink Boston 2025, Jamie Downey, Vice President of Logistics & Distribution, and Sada Vellala, Data Analyst Engineer, shared how Aurobindo Pharma USA built a best-in-class logistics and distribution operation to meet DSCSA compliance requirements while strengthening operational performance, customer service, and business growth. With over 2 billion tablets distributed each month, Aurobindo is setting new standards for scale, accuracy, and responsiveness across its U.S. supply chain.

In this compelling session, Downey and Vellala outline how investments in automation, real-time product visibility, and a robust serialization Center of Excellence—powered by TraceLink—have transformed Aurobindo's ability to support trading partners, reduce risks, and create a unified, agile supply chain system. The session also highlights how cross-functional knowledge sharing is elevating performance across the organization.

#### Watch to learn:



- How Aurobindo turned DSCSA compliance into a springboard for digital transformation and growth
- Why integrating serialization with operations—not treating it as a silo—is essential for long-term success
- How TraceLink helps enable real-time visibility, centralized data, and measurable cost savings

Watch now to see how Aurobindo is building a smarter, more agile logistics operation—and raising the bar for the industry.

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Shabbir Dahod, President and CEO of TraceLink, shares how the company is executing on a long-standing vision for intelligent supply chain orchestration to reduce stockouts, lower working capital, and increase revenue.

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Lucy Deus, Senior Vice President of Supply Network Products at TraceLink, explains how MINT enables integration across all supply chain partners to reduce stockouts, improve service levels, and operate more efficiently.

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