RESOURCES



Digitalize Chargebacks to Protect Revenue and Enable Supply Chain Transformation with MINT for Commerce

Up to **75% of chargeback and return claims contain discrepancies**, creating delays, revenue leakage, and strained relationships with wholesalers. Manual processes, disparate systems, and lack of standardization make it difficult for manufacturers to manage chargebacks efficiently—and errors in this process can negatively impact both financial performance and compliance.

In this highlight video from FutureLink Boston 2025, Lucy Deus, Senior Vice President of Supply Network Products at TraceLink, shares how **MINT for Commerce** helps life sciences manufacturers digitalize the chargeback process and establish real-time, accurate data exchange with wholesalers and other supply chain partners.

For business leaders, MINT for Commerce delivers the visibility and accuracy needed to protect revenue, accelerate reimbursements, and ensure correct application of discounts and contract pricing. By eliminating manual reconciliation, teams can focus on strategic initiatives that drive growth and operational excellence.

For IT leaders, MINT for Commerce provides a scalable, secure foundation for

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digital transformation. With synchronized master data, exception monitoring, and automated reconciliation, IT teams can eliminate data silos and integrate chargeback management seamlessly with ERP, contract management, and other systems.

How MINT Resolves Chargeback Challenges:

- **Digitally exchange chargeback data**—including contracts, pricing, returns, and product transfer reports—in real time between manufacturers and wholesalers.
- **Automate verification and reconciliation** to reduce manual review, speed up processing, and eliminate discrepancies in chargeback claims.
- **Synchronize master data and identifiers across systems** to ensure accurate matching of transactions and pricing.
- **Enable exception monitoring** to quickly identify missing or incomplete data and resolve issues faster.
- **Integrate seamlessly with ERP and contract management platforms** to create a unified, efficient order-to-cash process.

Watch the video now to learn how MINT for Commerce provides manufacturers with a proven way to resolve complex chargeback challenges and digitalize the end-to-end supply chain.

Video Highlights:

00:01 - What challenges do life sciences manufacturers face in managing chargebacks today?
02:24 - What capabilities do manufacturers need to resolve chargeback challenges—and how can TraceLink help?
05:17 - How does MINT transform the chargeback process—and strengthen order-to-cash processes across the supply chain?

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Meet with TraceLink to learn more about MINT.
Fill out the form to schedule a meeting now.

Thank you! We will contact you soon!

Related Content



How Digitalizing the Invoicing Process Increases Cash Flow and Strengthens Customer Relationships

Discover how digitalizing invoicing with TraceLink MINT for Commerce accelerates cash flow, reduces disputes, and strengthens customer trust for life sciences manufacturers.
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Eliminate Manual and Error-Prone Forecasting and Planning: TraceLink MINT Links All Your Customers Without Custom Integrations

Learn how TraceLink MINT for Commerce helps life sciences companies eliminate manual forecasting and planning by linking with every customer—no custom integrations required.
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Improve Chargeback Reconciliation With EPCIS, Serialized Product Data, and ASN and PO Transactions

Lucy Deus, Senior Vice President of Supply Network Products at TraceLink, shares how serialization, EPCIS, and digital transactions can streamline chargeback reconciliation and reduce costly errors.

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