7 Challenges of Specialty Distribution and How Pharmacies Can Solve Them



Pharmacies must work directly with manufacturers to source specialty drugs, vaccines, and limited distribution products that can't always be sourced by wholesalers.

However, ordering directly from manufacturers is often manual, time-consuming, and error-prone—risking disruptions and impacting the quality of patient care.

By streamlining orders, confirmations, and invoices into one digital workflow, MINT simplifies direct ordering from specialty manufacturers. Pharmacies can say goodbye to the operational friction that limits growth, and strengthen high-value relationships with key specialty pharmaceutical suppliers.

In the below infographic, we cover the seven most common challenges pharmacies face when ordering specialty pharmaceuticals manually and how digitalizing direct purchasing can make the process smoother, more efficient, and ensure better outcomes for patients.

Sandoz, Bayer, and Cheplapharm have all committed to join the MINT network—part of a growing roster of life sciences companies integrating digitally. All that's missing is you.

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