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5 Challenges in Managing Returns and Credits and How MAHs Can Solve Them



Manual and disconnected returns processes slow everything down — creating inefficiencies, delays, and unnecessary friction with customers.

When credit memos rely on emails, spreadsheets, and manual reconciliation, small errors can snowball into revenue leakage, financial inaccuracy, and strained partner relationships.

As product volumes and trading networks expand, automation becomes essential to protect margins and maintain trust.

Download the infographic to discover the five biggest challenges pharmaceutical manufacturers face when managing returns — and how digitalization transforms the process into a faster, more accurate, and customer-friendly experience.

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