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Improving Invoice Visibility and Reconciliation with Pharmaceutical Manufacturers



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Hospitals and health systems are under pressure to lower costs and improve supplier relationships—but fragmented, manual invoicing often stands in the way. At **FutureLink Barcelona 2025**, Theo Rukundo, Director of Pharmacy Supply Chain and Contracting at Boston Medical Center, joins Mark Brunelli, Principal Writer at TraceLink, and Brian Daleiden, Vice President of Corporate Marketing, Communications, and Community at TraceLink, to discuss how digitalization is transforming invoice management and enabling direct purchasing with pharmaceutical manufacturers.

Rukundo explains how Boston Medical Center used TraceLink MINT to replace email-based invoicing with a unified digital process that brings hospitals and manufacturers onto a shared platform. By automating visibility and reconciliation, the organization can approve and remit payments on time, unlock early payment discounts, and reinvest savings into patient care. The discussion also explores how extending these capabilities to more suppliers and departments can further reduce costs and strengthen supply resilience.

Key takeaways:



- How hospitals can streamline invoicing and reconciliation to improve accuracy, efficiency, and supplier collaboration.
- Why digitalizing invoice workflows with TraceLink MINT enables faster payments and unlocks valuable early-payment discounts.
- How end-to-end visibility across purchase orders, invoices, and rebates supports cost control and stronger supplier partnerships.

Watch the session to learn how digital invoice orchestration helps healthcare providers reduce costs, increase financial agility, and enhance collaboration across the pharmaceutical supply chain.

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