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Partnering Insights for Driving Track and Trace Success and Creating a Digitalization Foundation for External Manufacturing



When a major corporate restructuring forced Fresenius Medical Care to rebuild its serialization operations from the ground up, the company seized the opportunity to establish a new digital foundation. At **FutureLink Barcelona 2025**, Andrey Chumak, Senior Manager of Data Management and Track and Trace at Fresenius Medical Care, and Thrasyvoulos Kotsonis, Founder and Managing Director of Amalia Technologies, shared how partnership, governance, and structured collaboration helped them deliver global compliance while creating a framework for future digitalization.

They discussed how the transition from SAP to TraceLink redefined their approach to program management, validation, and continuous improvement—driving alignment across manufacturing, logistics, and regulatory functions. The speakers also explained how empowering cross-functional teams, establishing traceable documentation, and building a culture of partnership have positioned the company to accelerate innovation across external manufacturing.

Key Takeaways:

- Learn how Fresenius Medical Care built a digital foundation for compliance and external manufacturing through structured governance and collaborative execution.
- Discover how TraceLink enabled a scalable approach to program management, validation, and continuous improvement.
- See how strong partnerships and transparent processes create lasting value beyond regulatory success.

Watch the session to learn how collaboration and digitalization are redefining external manufacturing excellence.

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Meet with TraceLink to learn more about supply chain digitalization.
Fill out the form to schedule a meeting now.

Thank you! We will contact you soon!

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FutureLink Barcelona 2025 Keynote: Agentic Orchestration of Your End-to-End Supply Chain

See how TraceLink's OPUS platform is enabling agentic orchestration—where automation, reasoning, and collaboration redefine supply chain performance.

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