



RESOURCES

Home
Resources
Resource Center

U.S. Compounding Pharmacy Chooses MINT to Digitalize Procure-to-Pay Transactions



A U.S.-based compounding pharmacy and wholesale distributor (~\$127M revenue) selected **TraceLink MINT** to digitally orchestrate supplier transactions across pharmacy and distribution operations. By integrating trade partners on a unified platform, the organization will automate procure-to-pay (P2P) processes, streamline collaboration, and improve operational control and financial execution across its growing supplier network.

Customer Business Challenges

- Manual handling of POs, ASNs, invoices, and adjustments creates errors and inefficiency.

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U.S. Compounding Pharmacy Chooses MINT to Digitalize Procure-to-Pay Transactions

A U.S. compounding pharmacy that expanded into pharmaceutical distribution selected TraceLink to support DSCSA compliance and digital supplier integration. Using TraceLink MINT the organization will integrate with suppliers across pharmacy and distribution operations on a single, unified platform to ensure compliance, improve efficiency and streamline trade partner collaboration.

Company Type
• Pharmacy
• Wholesale Distributor

Company Scope
• ~\$127M Revenue

Key Sponsor
• SVP, Pharmacy

Target KPIs for Engagement

50% Faster Transactions	60% Faster Partner Onboarding	100% On-Time Payments
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Customer Business Challenges

- Manual handling of POs, ASNs, and adjustments creates errors and inefficiency.
- Limited visibility into PO and ASN status reduces control across suppliers.
- Spreadsheet-based processing of credit and debit adjustments limits scalability.

Partners Orchestrated

CMO / CPO, Carrier / Freight Forwarder, MAH / Brand Owner, Hospital / Pharmacy, Materials Supplier, 3PL / 4PL, Distributor / Wholesaler

Key MINT Processes

- Purchase Order
- Invoice
- Credit / Debit
- Advance Ship Notice
- Procure-to-Pay

The Solution

- Automating POs, invoices, ASNs, and adjustments replaces error-prone manual processes.
- Centralized supply chain document handling improves visibility and collaboration.
- Real-time production and inventory insight boosts on-time payments.

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- Limited visibility into PO and ASN status reduces control across suppliers.
- Spreadsheet-based processing of credit and debit adjustments limits scalability.

The Solution

- Automating POs, invoices, ASNs, and adjustments replaces email-based processes and reduces errors.
- Centralized supply chain document handling improves visibility and control across suppliers.
- Real-time production and inventory insight supports faster transactions, improved cash flow, and stronger service performance.

Target KPIs:

- **50%** faster transactions
- **60%** faster partner onboarding
- **100%** on-time payments

Download the OPUS Orchestration Journey to learn more.

OPUS Orchestration Journey **Multienterprise Information Network Tower (MINT)** **Supply Chain Digitalization** **Supply Chain**

Get started with MINT! Meet with TraceLink to learn more.

Fill out the form to schedule a meeting now.

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