

## RESOURCES

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# TraceLink Solves For: Unconfirmed POs, Unexpected Delays, and Shortages



## External Manufacturing Challenges - What We Have Heard from Customers *Large Generics Manufacturer*

### The Problem

- With 8,000 SKUs and an average of four orders per SKU per year, manufacturer is executing 32,000 orders currently in email.
- 70% of POs take as long as 30 days to confirm.
- 6,000 go unconfirmed.
- Results in unexpected delays and shortages.

### The Goal

- Start with two CMOs and four transactions: ASNs, POs, PO acknowledgements, invoices.
- Integrate 20 CMOs over next 24 months.
- Quickly add 62 CMOs in other global markets.
- Manufacturer wants to place more orders with suppliers to improve agility.

### The Solution

- MINT for External Manufacturing
- Begin with interoperable exchange of POs and PO acknowledgements, ASNs, and invoices at three CMOs.
- \$1,200 per CMO to start!

For one large generic drug manufacturer, unconfirmed POs are a major challenge that results in unexpected delays and shortages. How will the manufacturer overcome this obstacle? TraceLink MINT is the answer.

In this video, Bharath Sundararaman, General Manager of Supply Network Orchestration at TraceLink, explains how MINT solves this challenge by cost-effectively enabling the real-time exchange of POs, PO acknowledgements, ASNs, invoices, and much more.

Watch the video and then **contact us** to schedule your personalized TraceLink MINT demo today.

**Video**

**MINT for External Manufacturing**

**Multienterprise Information Network Tower (MINT)**

**Supply Chain Collaboration**

Want to learn more? Contact us to schedule a TraceLink MINT demo!

Fill out the form to contact us now.