



U.S. Healthcare System Targets Millions in Procurement Savings

A leading U.S.-based healthcare system chose TraceLink MINT to recapture millions of dollars in potential procurement savings by fully digitalizing all procure-to-pay transactions through a single network integration to all direct suppliers and manufacturers.

Company Type

- Health System

Key Sponsors

- Chief Pharmacy Officer
- VP Procurement

Company Scope

- 5K-10K FTEs
- \$1-10B Revenue
- \$500M+ Annual Pharmacy Spend
- Regional Operations

Target KPIs for Engagement

7%

Direct Spend
Savings Potential

4

Weeks to First
Partner Go-Live

100%

Supplier Invoice
Visibility

Customer Business Challenges

- No digital visibility to supplier invoices due to cost of point-to-point integrations
- Forfeiture of potential direct spend savings (5%) and pre-pay discounts (2%)
- Manual processes delay payment and jeopardize deliveries of life-saving drugs

Partners Orchestrated



Key MINT Transactions

- Purchase Order
- PO Acknowledgement
- Advance Ship Notice
- Invoice

Processes Digitalized

- Procure-to-Pay

The Solution

- Use *B2N Integrate-Once™* model to create single link from ERP to all suppliers
- Real-time, centralized visibility into orders and payments improves control
- No-code reports/dashboards for procurement leaders drives real-time decisions