



Global Pharma Chooses MINT to Digitalize External Manufacturing and Procurement

A global pharmaceutical and medical devices manufacturer selected TraceLink MINT to orchestrate its external manufacturing and supplier network. With MINT, the company will digitalize and automate supply transactions to improve responsiveness and execution across external manufacturing and procure-to-pay (P2P) processes.

Company Type

- MAH / Brand Owner

Key Sponsors

- Chief Operating Officer
- Head of Procurement
- Technical Operations Manager

Company Scope

- 40 CMOs
- 200+ Global Customers
- Operates in 90+ Countries

Target KPIs for Engagement

35%+

Reduction in P2P
Cycle Time

2,400

Manual PO Hours
Eliminated Yearly

50%

Fewer Order /
Forecast Errors

Customer Business Challenges

- Manual, fragmented ordering and reconciliation increases errors and inefficiency
- Lack of real-time visibility into CMO inventory drives long lead times and stockouts
- Disconnected systems and manually tracked metrics increase late shipments and risk

Partners Orchestrated



Key MINT Transactions

- PO, PO Acknowledgement
- Advance Ship Notice
- Forecast Planning Schedule & Release
- Inventory Report & Update
- Order Status Inquiry & Response

Processes Digitalized

- Procure-to-Pay (P2P)

The Solution

- Digitalizing and orchestrating P2P boosts speed, efficiency, and coordination across CMOs
- Standardized exchange of forecasts, POs, ASNs, and inventory data reduces errors
- Real-time production and inventory insight boosts on-time payments, revenue, and service